UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

VINCENT SHEPHERD and HEIDI ERDI,

Plaintiffs,

09 Civ 1044 (RJH)(HBP)

USDC SDNY DOCUMENT:

ELECTRONICALLY FILED

-against-

1240 FIRST AVENUE LLC,

Defendant.

WHEREAS, the Court issued an Order for a Conference in accordance with

Fed. R. Civ. P. 16(b) on March 5, 2009 (the "Order"); and

WHEREAS, the Order requires that the parties jointly prepare a proposed scheduling order containing certain information.

NOW, THEREFORE, the parties hereby submit the following information as required by the Order:

- 1. Description of the Case
 - Attorneys of record: Appearing for the parties are:

For the plaintiffs: David C. Wrobel (DW-5242) Philip R. Schatz (PS-6158) - lead trial attorney WROBEL & SCHATZ LLP 1040 Avenue of the Americas, Suite 1101 New York, New York 10018-3703

(212) 421-8100

For the defendant: Jeffrey W. Davis (JD-7170) - lead trial attorney Natan M. Hamerman (NH-5845) 1177 Avenue of the Americas New York, New York 10036 (212) 715-9100

- b. Basis for federal jurisdiction: Plaintiffs' complaint invokes a federal statute, the Interstate Land Sales Disclosure Act ("ILSA"), 15 U.S.C. § 1701 et seq.

 Therefore, plaintiffs assert subject matter jurisdiction pursuant to 15 U.S.C. §§

 1703, 1719 and 28 U.S.C. § 1331 There is supplemental jurisdiction over defendant's counterclaims pursuant to 28 U.S.C. § 1367.
- Brief description of the claims and counterclaims: This case involves a dispute c. concerning a contract for the sale of real property at a condominium developed by defendant and whether the development is subject to or exempt from ILSA. Plaintiffs contend, inter alia, that defendant was required by ILSA to register the condominium development with the Department of Housing and Urban Development ("HUD"), to provide a written property report to plaintiff, and to include certain provisions concerning completion and revocation in the contract of sale. Because defendant did not do so, plaintiffs allege that the contract can be revoked pursuant to ILSA. Defendant disputes that it was required to register with HUD, and asserts that its condominium development was exempt from ILSA. Moreover, even if it was required to register, defendant contends that revocation is not available as a remedy to plaintiffs. Defendant has further claimed in its Answer that plaintiffs anticipatorily breached the contract by repudiating their obligations thereunder when they purported to rescind under ILSA. Since the Answer was filed, plaintiffs' cure period has run, so plaintiffs have actually breached, according to defendant.
- d. The major legal and factual issues: Plaintiffs' view is that there are no material issues of fact and law that need to be resolved, and intends to move for judgment

on the pleadings pursuant to Fed, R. Civ. P. 12(c). Plaintiffs contend that each of the asserted "factual" issues raised below are resolvable as a matter of law based upon the language of ILSA and the cases interpreting ILSA. Defendant, on the other hand, believes that dispositive motion practice at this stage would be premature. Defendant has raised and intends to pursue various potential defenses including, but not limited to, its qualification for statutory exemptions to registration under ILSA and various equitable defenses. It is defendant's position that each of these defenses involves issues of law and many issues of fact that require discovery. For example, defendant has raised various equitable defenses that, in defendant's view, the Court is required to consider because plaintiffs seek equitable remedies and because ILSA so requires, and which can only be properly supported after full discovery. According to defendant, these defenses require factual consideration of, among other issues, plaintiffs' true motives in purporting to revoke the contract, defendant's good faith, and the potential impact of revocation as a remedy on the condominium project as a whole. Defendant also may rely on individual exemptions and/or the combination of exemptions - such as the "100 lot" exemption and "improved lot" exemption - as part of its defense to plaintiffs' claim. Defendant's position is that the use of these exemptions is permitted as a matter of statutory right and pursuant to regulations and published guidelines from HUD, the federal agency charged with ILSA's administration, interpretation and regulation. For example, defendant asserts that, to determine whether defendant qualifies for certain of these exemptions, it will be necessary for there to be discovery on (i) the number of lots sold by defendant both now and at the time it contracted with plaintiffs; and (ii) the status of construction at the condominium both now and at the time of contract.

- e. <u>Description of the relief sought</u>: Plaintiffs contend that they are entitled to revocation of the contract and return of their contract deposit, as well as interest and attorneys' fees, pursuant to ILSA. Defendant contends that it is entitled to retain the contract deposit and recover interest, costs and attorneys fees, pursuant to the parties' contract.
- 2. Proposed Case Management Plan
 - a. Identify all pending motions: None. However, plaintiffs have indicated that they may wish to move for summary judgment, while defendant strongly opposes what it believes would be premature motion practice. In addition, defendant presently has a counterclaim based only on anticipatory breach. However, defendant contends that plaintiffs' time to cure its default under the contract (for failing to close title) has recently expired, and that, therefore, defendant now has a claim for ordinary breach of contract. Defendant has already informed plaintiffs that it will seek to amend its counterclaim to assert an ordinary claim for breach (unless consent to that amendment is given to obviate the need for the motion).
 - b. Cutoff for joinder of additional parties: No joinder is anticipated at present.
 - c. <u>Cutoff for amendments to pleadings</u>: 60 days before the completion of fact discovery.
 - d. Schedule for completion of discovery:
 - (i) A date for Rule 26(a)(1) disclosures: May 29, 2009.

	(ii)	Completion of fact discovery: Plaintiffs propose August 14, 2009.		
		Defenda	nt proposes Dece	ember 18, 2009.
	(iii)	A date fo	or Rule 26(a)(2)	disclosures: Plaintiffs propose August 28, 2009.
		Defenda	at proposes Jain	nary 15, 2010.
	(iv)	Expert d	iscovery:	
	**	1	ears the burden	serve its expert report as to issues on which it of proof by [Plaintiffs propose September 11, proposes February 1, 2010].
		(2) I	Responsive expendence (1909; Defendant	reports by [P laintiffs propose September 25 , proposes March 18, 2010]. For 8, 3009
		(3)	Supplemental exp 2009; Def endant	pert reports by [Plaintiffs propose Ociober 2, proposes April 30, 2010]. Aug 24, 2009
		١	Plaintiffs propos	including depositions, shall be completed by s October 16, 2009; Defendant proposes May 31,
2.		ne for di	spositive motions	The deadline to notice dispositive motions,
	unless	preclude	d by prior court	Februario 26, 2004 order, is (Plaintiffs proposo October 16, 2009;
	<u>Defenc</u>	lant prop	oses Tune 30, 20	10). To be determed
f.	<u>Deadli</u>	ne for fil	ing a final pretri	al order: [Plaintiffs propose November 13, 2009;
	Defend	lant-prop	oses 30 days all	er the completion of briefing of dispositive
	-motios	18 , or 45	days after the clo	se of all discovery, whichever is later].
g.	Antici	pated Tri	al Schedule:	·
	(i)	Whethe	r a jury trial is re	quested: Plaintiffs demanded a jury trial in their
		complai	int dated Februar	y 5, 2009. Defendant's position is that, in their
		contract	t, plaintiffs have	waived trial by jury.
	(ii)	Probabl	e length of trial:	Two days.

- (iii) When the case will be ready for trial: [Plaintiffs propose November 13, 2009; Defendant proposes October 2010].
- 3. Whether the Parties Consent to Proceed Before a Magistrate Judge

The parties do not so consent.

- 4. Status of Settlement Discussions
 - a. Whether settlement discussions have occurred: Settlement discussions have not occurred since prior to the filing of the complaint.
 - b. The status of any settlement discussions: N/A
 - whether the parties request a settlement conference: Plaintiffs are in favor of a settlement conference. Based on plaintiffs' position as expressed in informal discussion among counsel and during the Rule 26(f) conference, Defendant does not believe a settlement conference would be productive at this time, but would not object if the Court desires to schedule one.

5. a putul conferre sloss he held on November 06, 2009 at 10:00 pm.

> Nex1 PTC 11/6/09 @ 10100 m

Dated: New York, New York May 13, 2009

WROBEL & SCHATZ LE

By:

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Attorneys for Vincent Shepherd and Heidi Erdi

SO ORDERED

U.S.D.J.

5/22/19

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